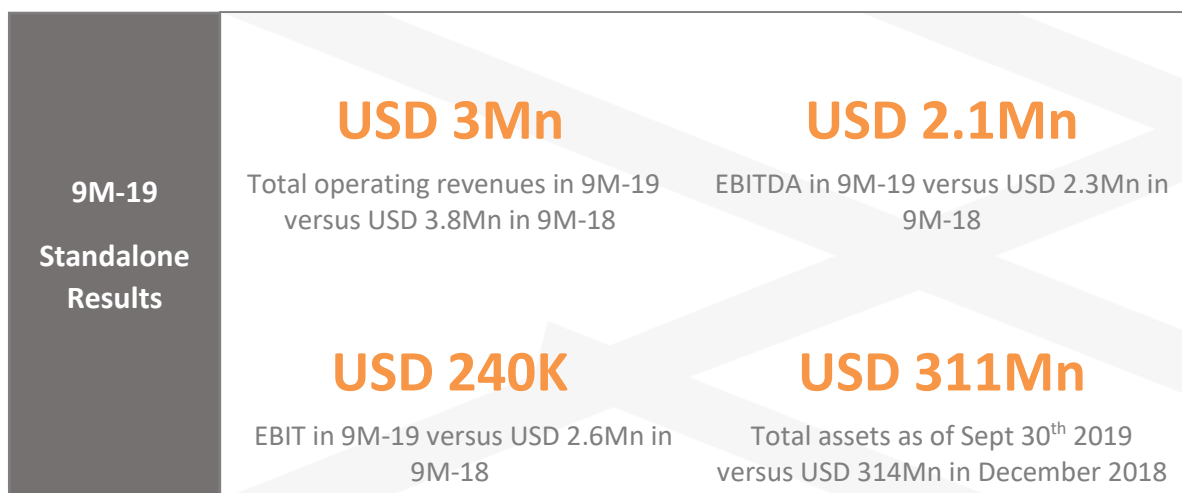
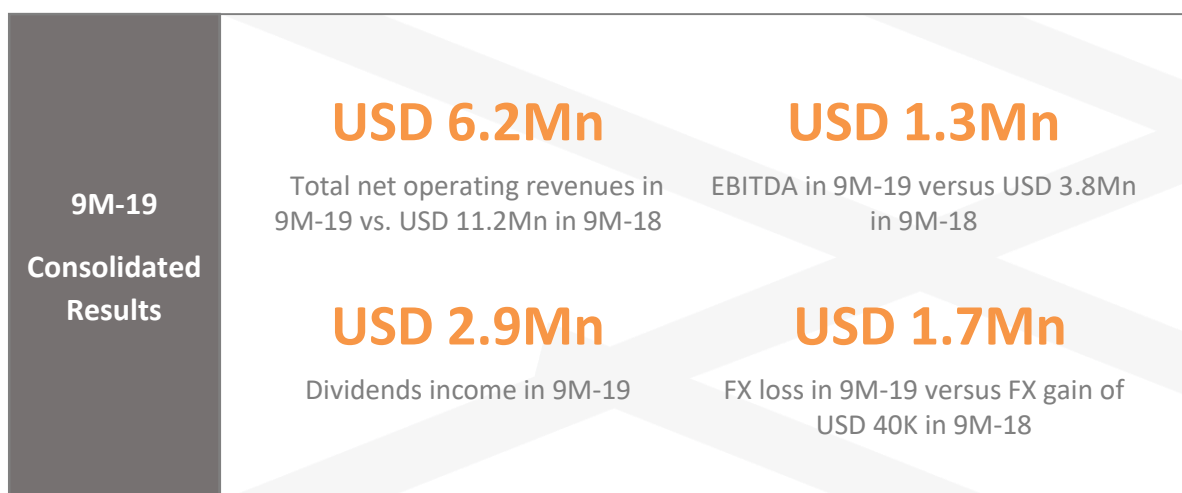


NAEEM Holding for Investments “NAEEM” reports 9M-19 and Q3-19 consolidated and standalone results

Cairo, November 14th 2019, NAEEM reported its 9M-19 results with total net consolidated operating revenues of USD 6.2Mn, an EBITDA of USD 1.3Mn and net loss of USD 2.4Mn



I. KEY FINANCIAL HIGHLIGHTS

Adjusted Operating Revenues Breakdown (000 USD)	Q3-19	Q2-19	Q3-18	Q-o-Q %	Y-o-Y %	9M-19	9M-18	Y-o-Y %
Securities Brokerage	470	423	1,509	11%	-69%	1,696	2,728	-37.8%
Asset Management	12	16	3	-22%	357%	55	151	-63.7%
Total Business Lines Contribution	482	439	1,512	10%	-68%	1,751	2,878	-39.2%

	Q3-19	Q2-19	Q3-18	Q-o-Q %	Y-o-Y %	9M-19	9M-18	Y-o-Y %
NAEEM's Operations & Investments	75	121	181	-38%	-58%	2,959	3,814	-22.4%
REACAP Financial Investments	174	985	336	-82%	-48%	1,801	4,913	-63.3%
Other Income (losses)	(7)	(213)	(279)	N/M	N/M	(314)	(456)	N/M
Total Investments Contribution	242	893	238	-73%	1%	4,446	8,272	-46.2%
Grand Total Adjusted Operating Revenues	724	1,332	880	-46%	-18%	6,197	11,150	-44.4%

On a consolidated level, NAEEM reported during 9M-19 net operating revenues of USD 6.2Mn driven by NAEEM's operations and investments¹ and REACAP financial investments –NAEEM's real estate investment vehicle– contributing USD 3Mn and USD 1.8Mn; respectively. NAEEM business lines generated the remaining USD 1.8Mn.

REACAP reported total consolidated operating revenues amounting to EGP 30.9Mn in 9M-19. Revenues from sale of buildings owned by SVREICO had the lion's share contributing 71% to operating revenues, followed by rental income and coupons' revenues accounting for 23% and 6%; respectively. As a result net profit after taxes amounted to EGP 19.3Mn.

Regarding profitability, NAEEM consolidated operating revenues in 9M-19 dropped 44.4% Y-o-Y to USD 6.2Mn versus USD 11.2Mn due to the absence of real estate investment gains that were reported in 9M-18 as well as a drop in management fees and commissions. The company was able to cut G&A expenses by 22.4% to USD 4.8Mn leading to an EBITDA of USD 1.3Mn during the same period. NAEEM also witnessed a 22.3% drop in interest expenses to USD 1.8Mn, yet reported FX loss of USD 1.75Mn, which translated into a net loss of USD 2.4Mn during 9M-19.

On a standalone basis, NAEEM reported operating revenues amounting to USD 3Mn in 9M-19, retreating by 20.5% Y-o-Y versus USD 3.8Mn in 9M-18. Dividends income constituted 91% of the operating revenues while the remaining 9% were attributed to custody and margin income. This retreat translated into an EBITDA of USD 2.1Mn during 9M-19. Interest expenses dropped 24% Y-o-Y to USD 1.2Mn versus USD 1.5Mn in 9M-18, while FX took its toll on 9M-19 results as NAEEM incurred an FX loss amounting to USD 1.87Mn. Consequently, NAEEM reported a net loss of USD 1.3Mn during the same period versus a profit of USD 73K in 9M-18; excluding the latter, the company would have reported a net profit of USD 0.57Mn.

On the operational level, NAEEM's business lines revenues contributed 28% in 9M-19 to the group's consolidated operating revenues versus 26% in 9M-18. The remaining 72% were driven by NAEEM's proprietary investments mainly NAEEM's operations and investments' revenues and REACAP revenues.

Securities Brokerage was the main contributor to the group's business lines revenues with a 97% contribution in 9M-19. Asset Management contributed with the remaining 3% to the group's business lines revenues, where management fees constituted 83% of total fees while performance fees generated the remaining 17%.

On the prop investments level, REACAP reported standalone net profit for 9M-19 of EGP 45.4Mn versus a loss of EGP 1.3Mn in 9M-18. The main revenues' driver were dividends' income from its subsidiary - SVREICO for real-Estate Investments "SVREICO"- distributing total dividends amounting to EGP 46.3Mn in 9M-19.

¹ Includes custody, margin trading revenues, real estate investments sales and NAEEM's trading portfolio

II. KEY OPERATIONAL HIGHLIGHTS

1. Brokerage

The Egyptian market index, EGX30, ended September at 14,257.75, inching higher by 1% Q-o-Q versus 14,100.74 in June-19; yet retreated by 2% Y-o-Y versus 14,616.47 in Sept -18. Total market turnover fell by 21.2% Y-o-Y to EGP 337.2Bn in 9M-19 on the back of weaker appetite on equity markets. As a result, company turnover followed suit, retreating by 25.9% Y-o-Y with total revenues from brokerage activities amounting to USD 1.7Mn in 9M-19.

	Q3-19	Q2-19	Q3-18	Q-o-Q	Y-o-Y	9M-19	9M-18	Y-o-Y
EGX Turnover (000 EGP)	132,252,833	70,834,630	91,320,923	87%	44.8%	337,238,910	427,778,946	-21.2%
Company Turnover (000 EGP)	2,772,482	1,802,129	2,421,306	54%	15%	9,308,209	12,566,256	-25.9%
Market Share	2.1%	2.5%	2.7%			2.8%	2.9%	

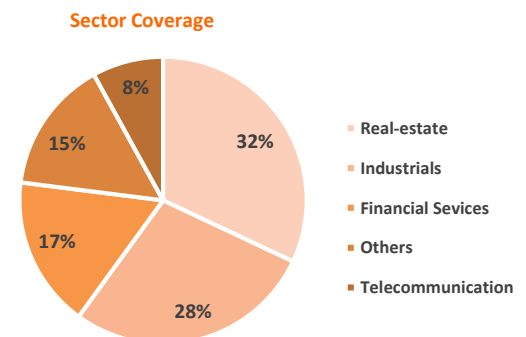
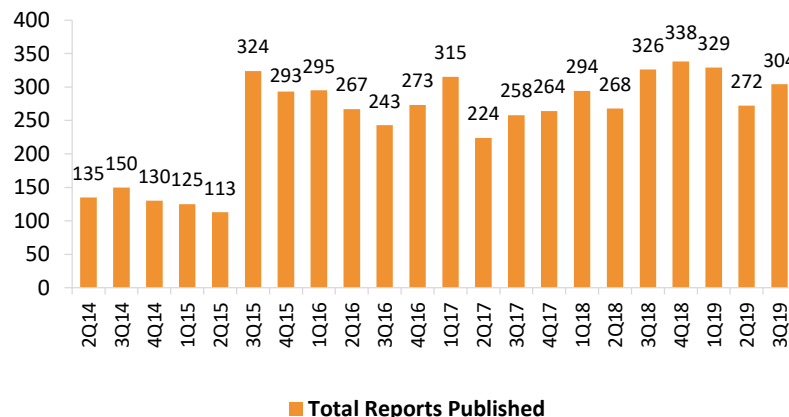
Over the 3 months period ending September, EGX main market turnover soared by 87% and 44.8%, Q-o-Q & Y-o-Y, respectively; to EGP 132.3Bn. NAEEM Brokerage Egypt (NBE) and Smart Securities' brokerage (Formerly Etihad Capital Securities Brokerage) combined turnover soared by 54% and 15%, Q-o-Q & Y-o-Y, respectively, to EGP 2.8Bn during Q3-19. NBE & Smart Securities' Brokerage ended 9M-19 with total turnover amounting to EGP 9.3Bn and a combined market share of 2.8%.

Average daily Commissions amounted to EGP 127K in Q3-19.

2. Research

NAEEM Research, which falls under NAEEM Brokerage Egypt, offers tailored research, regular macro-overview reports, in addition to management interaction and on-the-ground support for clients.

In Q3-19, NAEEM Research issued 304 reports in both Arabic and English, bringing in the total reports issued in 9M-19 to 905.



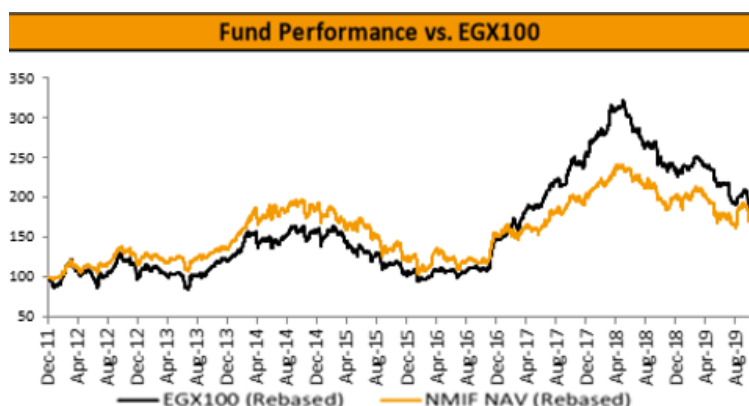
The Research department covers all major sectors in the MENA region including Real estate, Petrochemicals, Oil & Gas, Building materials, Telecommunications, Financial services, and other sectors. The department also offers a wide range of products covering both fundamental as well as technical research.

3. Asset Management

NAEEM's total Assets under Management (AUMs) are booked at USD 357.3Mn as of Sept 30th 2019.

A. Listed Equities

Q3-19 witnessed two interest rates cuts. On August 22nd, the monetary policy committee of the Central Bank of Egypt (CBE) cut the overnight deposit rate & the overnight lending rate by 150 basis points; followed by another 100 basis points cut in Sept-19, leaving the overnight deposit and lending rates at 13.25% and 14.25%, respectively. The decision to cut rates was supported by annual core inflation easing to 2.6% in Sept-19 from 4.9% in August 2019 and compared to 8.6% in January 2019.



Following the weak market performance during the quarter, total AUM's declined by 3.8% and 13.5% Q-o-Q & Y-o-Y, respectively. Despite a couple of redemptions, the number of client portfolios during Q3-19 increased by 4.2% Q-o-Q. Egypt based AUMs declined by 4.8% and 16.1% Q-o-Q & Y-o-Y, respectively. From a dollar perspective, NAEEM's AUMs retreated by 2.2% and 7.6% Q-o-Q & Y-o-Y, respectively.

During 9M-19, total asset management fees retreated by 63.7% Y-o-Y. Management fees constituted 83% of total fees while performance fees generated the remaining 17%. As of Q3-19, the Asset Management clients' base was 83% individual clients and 17% institutional clients.

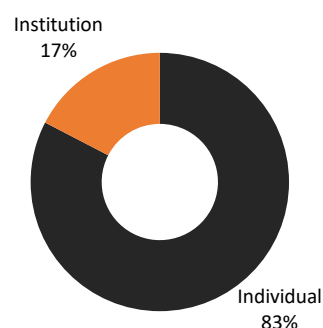
NAEEM Misr Islamic Fund (NMIF)

NMIF certificate price recorded EGP 181.57 on Sept 30th 2019, up 1.8% Q-o-Q yet down 9% Y-o-Y.

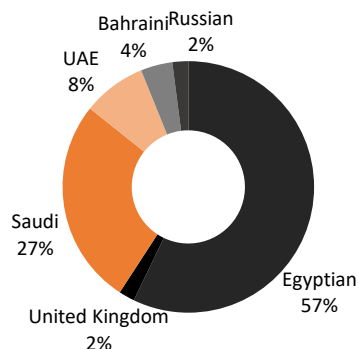
Al Baraka Bank Fund

The fund certificate price reached EGP 92.9 on Sept 30th 2019, down 2.4% & 5%, Q-o-Q and Y-o-Y; respectively.

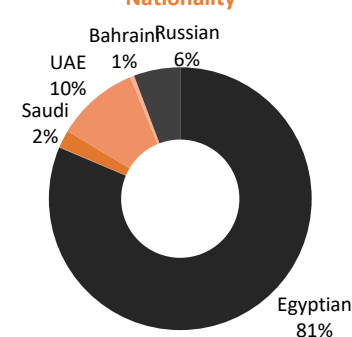
Q3-19 Portfolio Allocation by Client Type



Q3-19 Portfolio & Funds Number Breakdown by Nationality



Q3-19 AUM Value Breakdown by Nationality



B. Egyptian Gulf Bank (EGBank)

Income Statement (000 EGP)	Q3-19	Q2-19	Q3-18	Q-o-Q%	Y-o-Y%	9M-19	9M-18	Y-o-Y%
Net interest income	472,936	455,471	435,649	3.8%	8.6%	1,382,263	1,296,256	6.6%
Fees and commissions	78,849	70,044	79,225	12.6%	-0.5%	242,268	219,174	10.5%
Other income	29,132	16,421	22,553	77.4%	29.2%	76,849	62,490	23.0%
Net operating income	245,758	247,078	260,419	-0.5%	-5.6%	736,086	742,272	-0.8%
Provisions	(58,496)	(11,207)	(41,865)	N/M	N/M	(149,377)	(115,140)	N/M
Net profit after tax	166,912	165,742	143,539	0.7%	16.3%	478,440	427,221	12%

Balance Sheet (000 EGP)	Q3-19	Q2-19	Q3-18	Q-o-Q%	Y-o-Y%	9M-19	9M-18	Y-o-Y%
Cash and marketable securities	5,933,516	4,524,984	15,584,447	31.1%	-61.9%	5,933,516	15,584,447	-61.9%
Total loans	23,390,328	24,383,065	26,122,711	-4.1%	-10.5%	23,390,328	26,122,711	-10.5%
Total Assets	65,710,100	63,353,218	66,129,771	3.7%	-0.6%	65,710,100	66,129,771	-0.6%
Total deposits	57,343,151	55,322,880	57,733,960	3.7%	-0.7%	57,343,151	57,733,960	-0.7%
Shareholders' Equity	4,331,780	4,086,052	3,540,415	6%	22.4%	4,331,780	3,540,415	22.4%

Key ratios	Q3-19	Q2-19	Q3-18	Q-o-Q%	Y-o-Y%	9M-19	9M-18	Y-o-Y%
NIM (%)	1%	1%	0.8%	0.03	0.2	2.90%	2.16%	0.2
Loan to deposits (%)	40.8%	44.1%	45.2%	(3.3)	(4.5)	40.8%	45.2%	(4.5)
Growth in deposits	3.7%	-4.5%	3%	8.2	0.7	-0.7%	7.9%	0.7
Growth in loans	-4.1%	-1.2%	1%	(2.9)	(5.1)	-10.5%	8.8%	(5.1)
NPL / gross loans	3.98%	3.86%	2.36%	0.1	1.6	3.98%	2.36%	1.6

EGBank reported net operating income of EGP 736.1Mn in 9M-19 marginally retreating by 0.8% Y-o-Y; despite the 6.6%, 10.5% and 23% increases in net interest income, fees and commissions income² as well as other income (mainly generated from trading activity); respectively. SG&A expenses and provisions climbed 18.1% and 29.7% to EGP 816.2Mn and EGP 149.4Mn; respectively, neutralizing the effect of the increase in revenues stated above and leaving the net operating income slightly down at EGP 736.1Mn. Nevertheless, EGBank reported a healthy bottom line amounting to EGP 478.4Mn, up 12% versus EGP 427.2Mn in 9M-18.

On a quarterly basis, net operating income was slightly down by 0.5% and 5.6% Q-o-Q & Y-o-Y, respectively to EGP 245.8Mn in Q3-19. Despite the quarterly increase in net interest income & Fees and commissions by 3.8% & 12.6%, respectively, provisions climbed 422% and 40% Q-o-Q and Y-o-Y, respectively; to EGP 58.5Mn leaving net operating income at EGP 245.8Mn. Net profit after taxes amounted to EGP 166.9Mn, up 0.7% & 16.3% Q-o-Q and Y-o-Y, respectively.

The bank announced a slight contraction in customer deposits, which totaled EGP 57.3Bn in Sept-19, down 0.7% Y-o-Y yet up by 3.7% Q-o-Q. Loans portfolio retreated to EGP 23.4Bn, down 4.1% and 10.5% Q-o-Q & Y-o-Y, respectively; translating into a loan to deposits ratio of 40.8% as of Sept-19. The bank continued to witness deterioration in its assets quality as indicated by the jump in NPL, with the NPL to Gross Loans ratio climbing to 3.98% in Q3-19 versus 3.86% in Q2-19 and 2.36% in Q3-18.

² Generated from credit commissions and fees as well as other banking operations fees

C. REACAP Financial Investments (REACAP)

REACAP reported standalone net profit for 9M-19 of EGP 45.4Mn versus a loss of EGP 1.3Mn in 9M-18. The main revenues' driver were dividends' income from its subsidiary - SVREICO for real-Estate Investments "SVREICO"- distributing total dividends amounting to EGP 46.3Mn in 9M-19. As for the consolidated results, REACAP reported total operating revenues amounting to EGP 30.9Mn in 9M-19. Revenues from sale of buildings owned by SVREICO had the lion's share contributing 71% to operating revenues, followed by rental income and coupons' revenues accounting for 23% and 6%; respectively. As a result net profit after taxes amounted to EGP 19.3Mn.

Operational Highlights:

REACAP resumed sales in project ARC Business Park, the company's second integrated business complex which was launched in 1H-18 following project LINX's success. The project offers office spaces with a total BUA of 12,000 sqm, at an estimated investment cost of EGP 260Mn.

SVREICO continued to drive REACAP's profitability and boost its assets' base in terms of receivables reflecting buildings and units' sales. REACAP receivables amounted to EGP 248.5Mn as of Sept-19 versus EGP 282.6Mn in Dec-18.

D. Arab Sweeteners Company

Arab Sweeteners Company (ASC) – a fully owned subsidiary of NAEEM - is building a USD 145Mn wet corn milling facility in 10th of Ramadan City, with daily grinding capacity of 1,500 tons of yellow corn yielding 300,000 tons of high fructose corn syrup annually in addition to other products.

The company has resumed preliminary civil works at the site (fencing, soil tests and excavation works, etc.). Moreover, the company has awarded the project's civil and electromechanical designs, management and construction supervision to one of the reputable engineering consultancy firms operating in Egypt with a long track record in the management of similar projects.



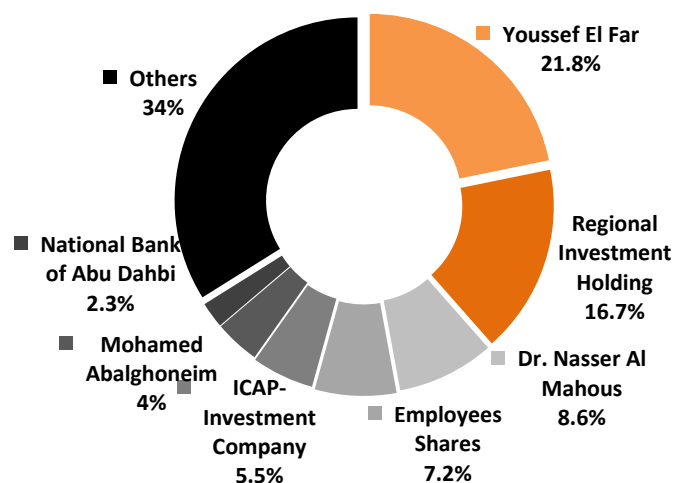
4. Investment Banking

Leveraging on NAEEM Group's MENA presence, the Investment Banking division has generated a diversified pipeline during 9M-19. NAEEM IB continued to pitch new clients across several sectors including:

1. Education
2. Food & Beverage
3. Agriculture
4. Financial services
5. Real Estate

Pipeline transactions are separated into External Clients Advisory Services and NAEEM Group Proprietary investments advisory.

III. NAEEM HOLDING STANDALONE

 Shareholding Structure as of September 30th 2019


Note: NAHO free float shares amount to 42.5%

NAEEM in Figures

USD 3Mn

Total operating revenues in 9M-19

4,000

 Number of Institutional & Retail Shareholders as of Sept. 30th 2019

USD 311Mn

 Total Assets as of Sept. 30th 2019

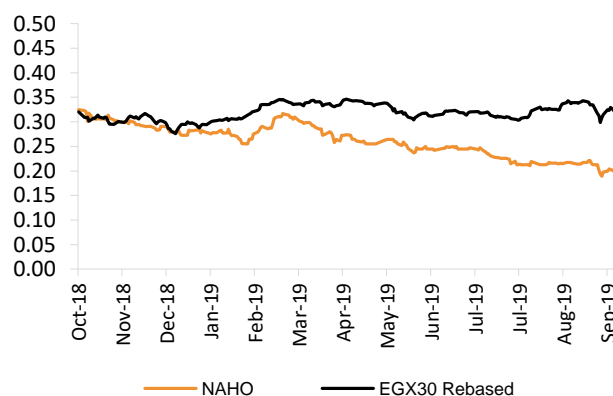
On a standalone basis, NAEEM reported operating revenues amounting to USD 3Mn in 9M-19, retreating by 20.5% Y-o-Y versus USD 3.8Mn in 9M-18. Dividends income constituted 91% of the operating revenues while the remaining 9% were attributed to custody and margin income. This retreat translated into an EBITDA of USD 2.1Mn during 9M-19. Interest expenses dropped 24% Y-o-Y to USD 1.2Mn versus USD 1.5Mn in 9M-18, while FX took its toll on 9M-19 results as NAEEM incurred an FX loss amounting to USD 1.87Mn. Consequently, NAEEM reported a net loss of USD 1.3Mn during the same period versus a profit of USD 73K in 9M-18; excluding the latter, the company would have reported a net profit of USD 0.57Mn.

Company Snapshot

Ticker:	NAHO EY NAHO - DU
Mkt Cap (USD Mn):	75.57
Shares Outstanding (Mn):	377.85
Share Price (USD):	0.20

 *As of September 30th 2019

Price (USD)



This earning release may contain certain forward looking statements including investment banking pipeline, market shares, investments' exists, future banking performance, economic and financial conditions including in particular the likelihood of a project's success or a business acquisition/expansion. All prospective investors must make their own investigation and evaluation of the investment opportunities stated in this document. Forward-looking statements can be identified by the use of forward-looking terminology such as "believes", "expects", "may", "will", "intends", "anticipates", "should" or comparable terminology. Such statements are subject to uncertainties and should not be taken as representations. NAEEM will not be held accountable to the outcome of any forward looking statement.

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**NAEEM HOLDING
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Brokerage | Investments**Investor Relations Contact****Iman A. Sadek, MA, MBA***Head of Investor Relations*

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Listing Symbols- The Egyptian Exchange (EGX)

Reuters Code: NAHO.CA

Bloomberg Code: NAHO EY

Listing Symbol- Dubai Financial Market (DFM)

NAHO-DU