



NAEEM HOLDING  
FOR INVESTMENT

Asset Management | Investment Banking  
Brokerage | Investments

## Earning Release

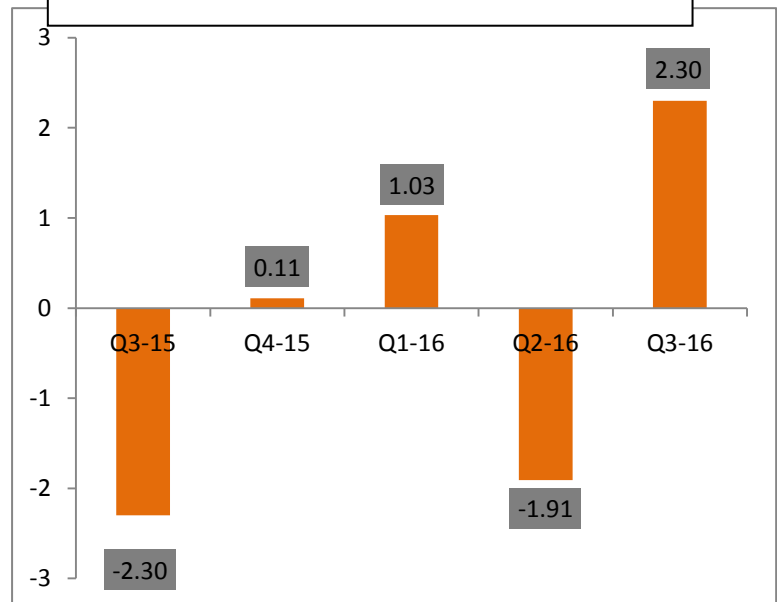
Q3 2016 | November 9<sup>th</sup> 2016  
Investor Relations



**NAEEM Holding (NAHO)  
reports 9M Standalone profit  
of USD 1.4mn and  
consolidated loss excluding  
minority rights of USD 1.7mn in  
9M 2016**

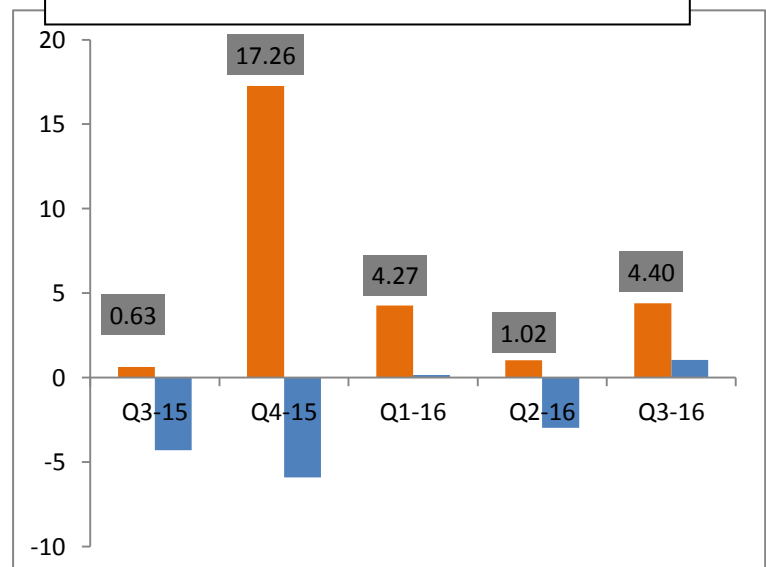
- ▶ Cairo, November 9<sup>th</sup> 2016 - NAEEM holding, a prominent investment house in Egypt and the GCC, reported standalone results 9M 2016 net profit of USD 1.4 mn. The third quarter was the main contributor to the overall 9M net profit.
- ▶ Net standalone profits in Q3 2016 reached USD 2.3mn, a 200% and 220% increase YoY and QoQ respectively

**Standalone Net Profit per Q (USD mn)**



- ▶ As for 9M-16 consolidated results, NAEEM Holding reported consolidated revenues of USD 9.6mn and Consolidated Net loss excluding minority of USD 1.7mn.
- ▶ Q3-2016 Consolidated Revenues increased 3x and 6x QoQ and YoY, respectively to reach USD 4.41mn. While Q3 consolidated net profit excluding minority reached USD 1mn
- ▶ Overall loss in 9M-2016 consolidated results can be mainly attributed to a weak performance during Q2 2016 resulting in overall consolidated loss despite positive results in Q1 and Q3. Main contributor to overall expenses is NAEEM's Brokerage arm in the UAE followed by Arab Sweeteners Company while Real estate was the biggest contributor to revenues.

**Consolidated Revenues/ Net Profit  
Excluding minority rights per Q (USD mn)**

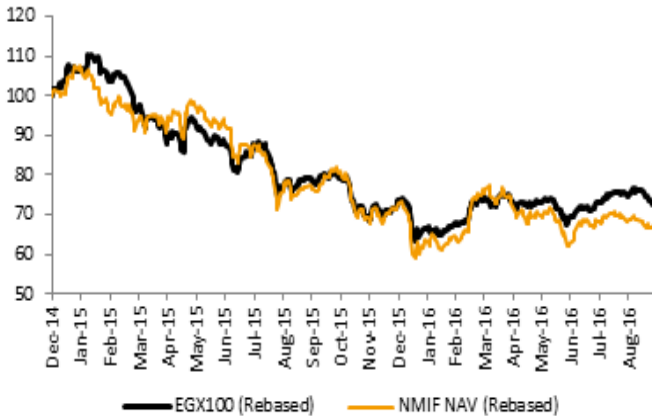




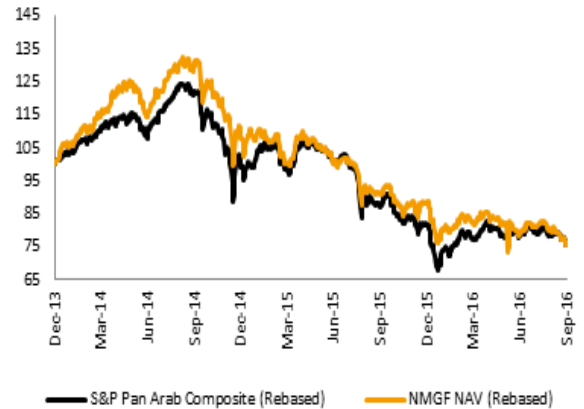
## Key operational Highlights

- ▶ **Asset Management** NAEEM Mena Growth Fund NMGF and NAEEM Misr Islamic Fund NMIF values stood at USD 35.17 and EGP 117.56 respectively as of Q3 2016.

### NMIF Performance



### NMGF Performance



- ▶ **NAEEM Brokerage** Egypt ranked 9th in terms of value traded in September 2016. Overall market share stood at 2.55% for the same period.
- ▶ **NAEEM Brokerage** UAE, NAEEM Shares and Bonds' market share retreated to 1.22% versus 1.35% in August. Overall 9M average market share is 1.67%
- ▶ **NAEEM Investment Banking** 's pipeline in 2016 includes:
  - Buy side advisor : Acquisition in Financial sector, currently in due diligence process, transaction size EGP 24mn
  - Buy side advisor : Real Estate acquisition, minority ticket, transaction size EGP 70mn
  - Buy side advisor : Merge/divesture in Real Estate sector, transaction size EGP4 bn
  - Sell side advisor : Consumer Sector, minority ticket, transaction size EGP 50mn
  - Buy side advisor : Acquisition in the herbal OTC sector, transaction size EGP 600mn
- ▶ **NAEEM Investments:** Q3 updates
  - August 18<sup>th</sup> 2016: NAEEM Holding (NAHO.CA) announces the end of the due diligence process for Altawfik Brokerage and Altawfik for Financial Investments, transaction size in approximately EGP 24million. Awaiting authority's approval to execute the transaction.
  - August 11<sup>th</sup> 2016: Recap - NAEEM's Real Estate arm announces a potential partnership with WDRE Development- Wadi Degla group's real estate arm
  - June 30<sup>th</sup> 2016: As a part of NAEEM Holding (NAHO.CA) expansionary plan, NAHO acquires an additional stake in smart village company equivalent to 10.5% stake.

### SHAREHOLDER INFORMATION

Reuters Code  
NAHO.CA

Bloomberg Code  
NAHO EY

Last Dividends Distribution  
Date 24/6/2013

Number of Outstanding  
Shares 283,890,000