



Earning Release

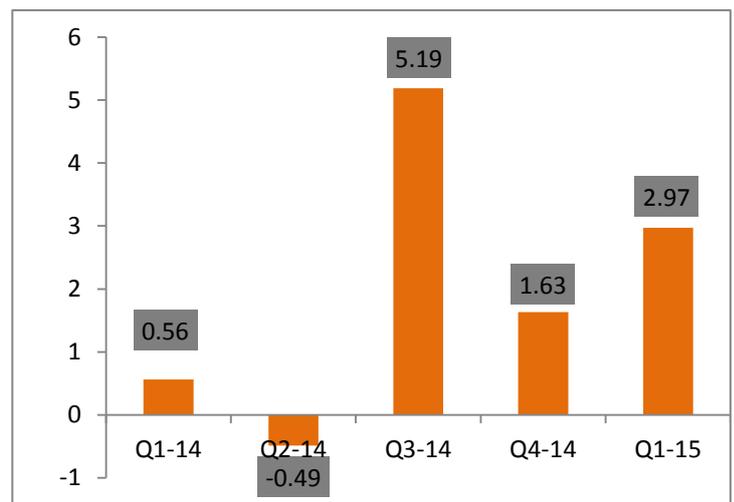
Q1 2015 | May 13th 2015
Investor Relations



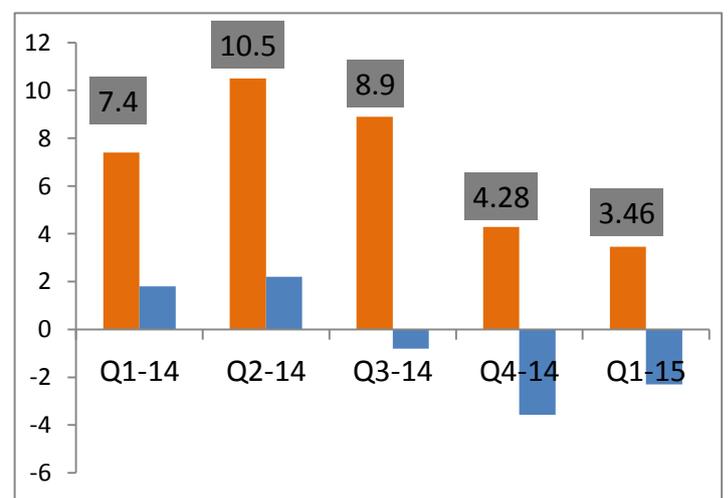
NAEEM Holding (NAHO) reports Standalone Profit of USD 2.97mn, and Consolidated loss of USD 2.3 mn in Q1 2015

- ▶ Cairo, May 13th 2015 - NAEEM Holding, a prominent investment house in Egypt and the GCC, reported standalone results, Q1 2015 net profit USD 2.97 mn, which is an 82.2% increase QoQ and 4x increase YoY.
- ▶ Standalone Revenues were boosted by dividends received from subsidiaries.
- ▶ As for Q1 2015 consolidated results, NAEEM Holding reported Net loss excluding minority of USD 2.3 mn.
- ▶ Q1 2015 Consolidated Revenues retreated by 19% and 53% QoQ and YoY, respectively. While consolidate net loss excluding minority retreated to -2.3mn versus a loss of 3.6mn in the previous quarter. The loss in Q1 is attributed to overall slowdown in Business lines activities, Both NAEEM's Brokerage arms in Egypt and the UAE were negatively affected by the recent slowdown in Egypt and DFM/ADX. Arab Sweeteners Company, NAEEM's latest subsidiary, increased overall expenses as well

Standalone Net Profit (USD mn)



**Consolidated Revenues/ Net Profit
Excluding minority rights per Q (USD mn)**

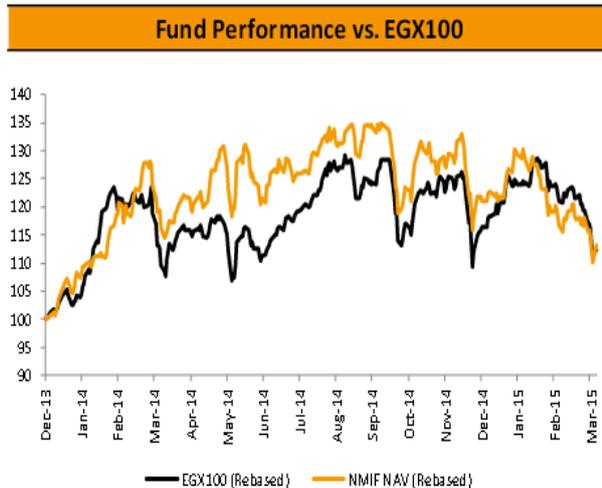




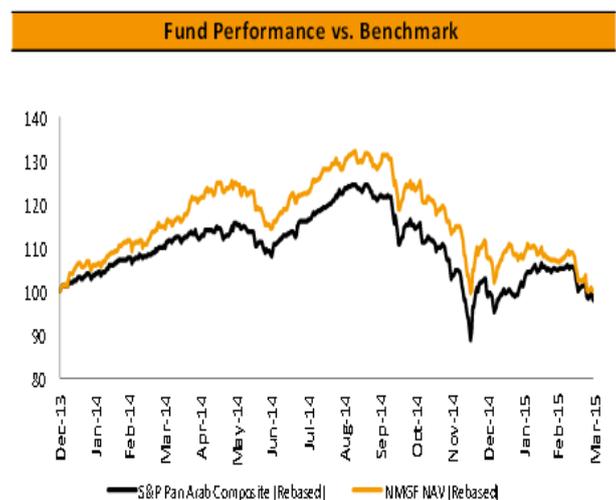
Key operational Highlights

- ▶ **Asset Management** NAEEM Mena Growth Fund NMGF and NAEEM Misr Islamic Fund NMIF values stood at USD 46.4 and EGP 165..29 respectively as of Q1 2015

NMIF Performance



NMGF Performance



- ▶ **NAEEM Brokerage** Egypt began 2014 with an improvement in ranking, Market share stood at 2.26% by the end of March 2015. As for Brokerage office in UAE, NAEEM Shares and Bonds, margin trading was approved earlier in Feb 2014 by Dubai Financial Market.
- ▶ **NAEEM Investment Banking** was selected as one of the investment banks participating in Egypt Economic Development Conference, held in Sharm Elsheikh in March 2015. NAEEM Investment Banking is allocated 3 projects with a total of USD 600mil. Projects are Mokkattam Residential & Commercial Complex, Agricultural Wastes & Recycling and Calcium Carbonate manufacturing project
- ▶ **NAEEM Investment Banking** acted as the sole financial advisor and lead arranger for the Arab Company for Sweeteners, the Company shall establish a wet corn milling plant producing primarily fructose among other products. With a daily grinding capacity of 1,500 tons of yellow corn. The facility's investment cost is c. USD 155 Million over a construction period of 30 months. The facility shall be built over a 137,000 m² piece of land in 10th of Ramadan. Detailed Press Releases on the project are available on NAEEM Holding Website.
- ▶ On the **Private equity** side, with recent downfall in commodities market, multiple opportunities are currently in the pipeline, mainly in Oil & Gas, Food & Beverage as well as Commercial Real Estate sectors.



Commenting on the results, NAEEM Holding Chief Executive Officer, Mr. Youssef El-Far said:

- ▶ “Seeing the momentum build-up of the recent economic conference, NAEEM is positive that there will be an improvement in Egypt’s investment climate, as well as FDI’s inflows. NAEEM Holding was among the sponsors of the Egypt Economic Development Conference in Sharm el Sheikh and had a strong presence in the conference projects” Youssef started. “Our Investment Banking team is handling 3 projects with a total of USD 600mil. Projects are Mokkattam Residential & Commercial Complex, Agricultural Wastes and Recycling, Calcium Carbonate manufacturing project, given the interest we have seen in these projects, NAEEM is well positioned to participate in this critical phase of the economy” He added.
- ▶ “Egyptian stock exchange is witnessing short term corrections, the current pressure the market is experiencing can be attributed to the lack of clarity in the new tax law, in addition to the foreign exchange repatriation issue as well as unstable regional geopolitical backdrop” said el Far.
- ▶ He added “In Saudi Arabia, we saw the smooth transition of throne from King Abdullah to King Salman positively. Another positive move was the massive USD30bn package that was injected into the Saudi economy. Finally, the much anticipated opening of the Saudi market to foreign investors during the second half of 2015 is expected to lead to significant inflows to the market”.
- ▶ In a recent report by NAEEM, The falling of oil prices during Q4 14 was the main drag on GCC markets as the prices came from their highs at around USD113/barrel in mid 2014 to prices below USD50/barrel in the beginning of 2015. During Q1- 15, the GCC markets started to show signs of recovery as the valuations became cheap and the oil prices decline started to slow down. We remain positive on UAE stocks at the current levels due to bottoming market and cheap valuations, especially companies with recurring income portfolio.
- ▶ “As for the latest developments in Arab Sweeteners Company, NAEEM received 3 official tender offers and accepted Turkey’s Sigma PT. Sigma PT will handle the design, supply, administering the installation, and initial operation of the facility to grind 1500 tons of maize to produce 1000 tons of fructose and other products. The offer is worth EUR50.613 million,” Youssef concluded that NAEEM is diversifying its investments in Egypt by contributing to a 95% stake in Arab Sweeteners Company to build the region’s biggest maize grinding factory.

SHAREHOLDER INFORMATION

Reuters Code
NAHO.CA

Bloomberg Code
NAHO EY

Last Dividends Distribution
Date 24/6/2013

Number of Outstanding
Shares 283,890,000