



Earning Release

Q4 2015 | March 6th 2015
Investor Relations

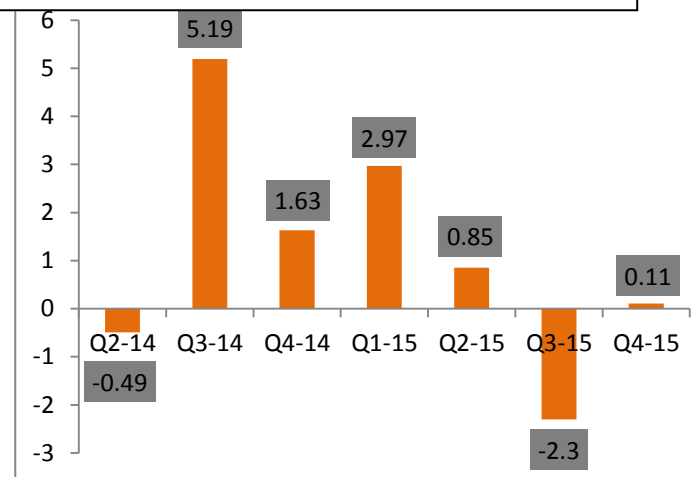


NAEEM Holding (NAHO) reports Standalone Annual Profit of USD 1.6mn in 2015 and Consolidated annual profit of USD1.5mn however consolidated loss Excluding minority rights of USD 5.9mn for FY2015

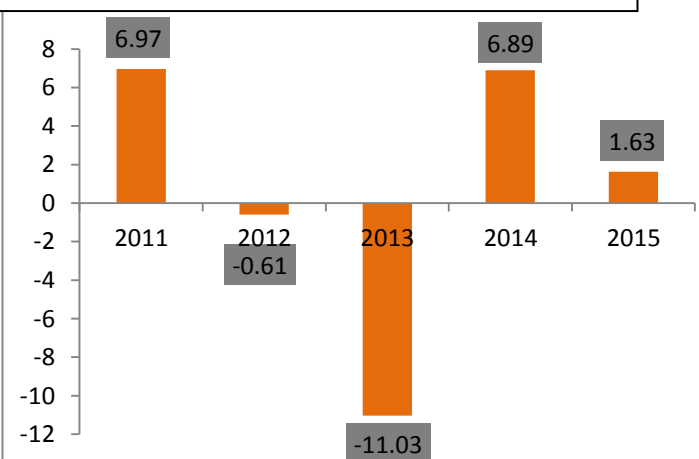
- ▶ Cairo, March 6th 2015 - NAEEM Holding, a prominent investment house in Egypt and the GCC, reported standalone results, FY 2015 net profit of USD 1.63mn. Net profits retreated 76% YoY. NAEEM Standalone quarterly performance was positive except for the 3rd quarter, during which NAEEM incurred a loss of USD2.3mn. Q3 standalone losses were driven by Financial Investments losses, however overall annual profit reached USD 1.63mn
- ▶ Standalone Annual Revenues stood at USD 3.2 mn and were mainly boosted by dividends received from subsidiaries

- ▶ As for Consolidated results, NAEEM Holding reported consolidated revenues USD 23.69 mn FY 2015, a 41% increase YoY while overall net profits reached USD1.5mn. However Net profits/loss excluding minority rights dipped to a USD 5.9mn loss. The increase in Arab sweeteners expenses is the main contributor to this loss.
- ▶ Overall business lines witnessed improvement, Real Estate was the top contributor in total revenues

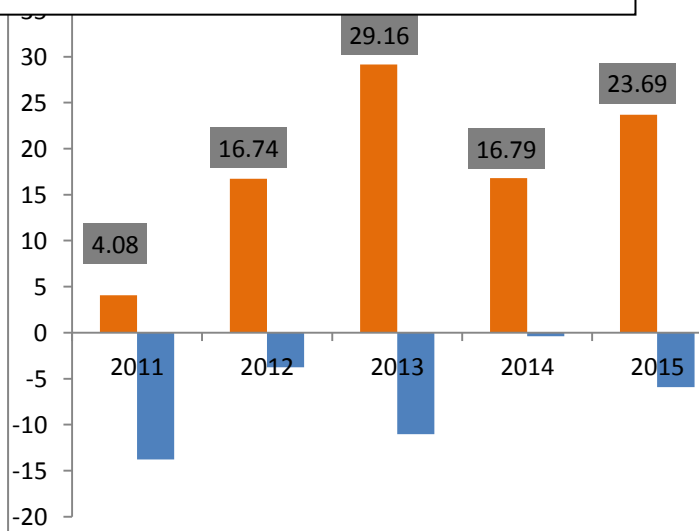
Standalone Net Profit per Q (USD mn)



Standalone Annual Net Profit (USD mn)



Consolidated Revenues/ Net Profit Excluding minority rights (USD mn)

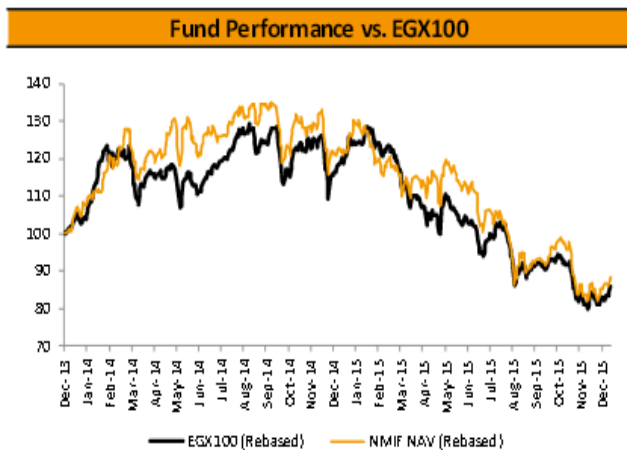




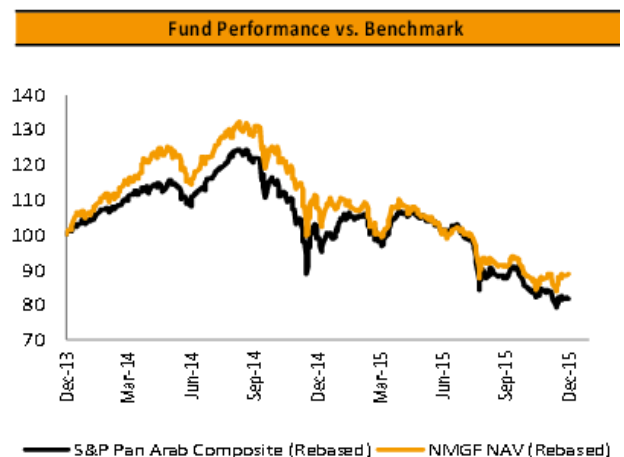
Key operational Highlights

- ▶ **Asset Management** NAEEM Mena Growth Fund NMGF and NAEEM Misr Islamic Fund NMIF values stood at USD 41.13 and EGP 128.14 respectively as of December 2015. **Asset Management** witnessed restructuring and change in management in Q2 2015. Later in Q3 2015, NAEEM Holding was selected among the 4 Asset management firms to manage National Investment Bank Portfolio. The Portfolio's value is EGP 3.2Billion distributed among overall 10 Asset Management Firms.

NMIF Performance



NMGF Performance



- ▶ **NAEEM Brokerage Egypt** Market share slightly advanced to 2.24% during 2015 versus 2.14% in FY2014. October 21st: NAEEM Holding received Initial approval from Egyptian Financial Supervisory Authority (EFSA) to conduct procedures of establishing a company specialized in market maker activity, amounting to LE10 million. As for Brokerage office in UAE, **NAEEM Shares and Bonds**, market share for FY 2015 sled slightly to 1.44% versus a market share of 1.52% for FY2014
- ▶ **NAEEM Investment Banking** is currently the buy side advisor for an international brand seeking acquisition in the herbal OTC sector as well as the sell side advisor for a snack producer in Egypt. Earlier this year NAEEM Investment Banking was selected as one of the investment banks participating in Egypt Economic Development Conference, held in Sharm Elsheikh in March 2015. NAEEM Investment Banking was allocated 3 projects with a total of USD 600mil. Projects are Mokkattam Residential & Commercial Complex, Agricultural Wastes & Recycling and Calcium Carbonate manufacturing project.
- ▶ **NAEEM Investment Banking** acted as the sole financial advisor and lead arranger for the Arab Sweeteners Company. Earlier in February 2015, Arab Sweeteners Company, a subsidiary of NAEEM Holding, awarded a tender to build corn mill project to Turkey's Sigma PT. Sigma PT will handle the design, supply, administering the installation, and initial operation of the facility to grind daily 1500 tons of maize to produce 300,000 MT per annum of fructose and other products. The offer is worth EUR50.613 million
- ▶ On the **Private equity** side, with recent downfall in commodities market, multiple opportunities are currently in the pipeline, mainly in Oil & Gas, Food & Beverage as well as Commercial Real Estate sectors.

SHAREHOLDER INFORMATION

Reuters Code
NAHO.CA

Bloomberg Code
NAHO EY

Last Dividends Distribution
Date 24/6/2013

Number of Outstanding
Shares 283,890,000