



Earning Release

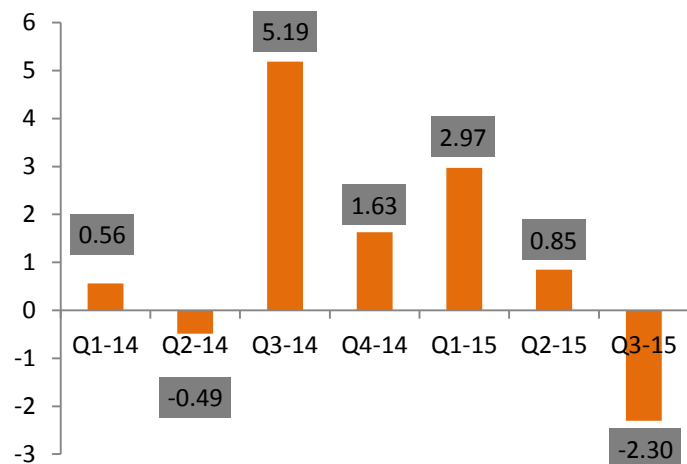
Q3 2015 | November 10th 2015
Investor Relations



NAEEM Holding (NAHO) reports Standalone Profit of USD 1.5mn in 9M 2015 and Consolidated loss Excluding minority rights of USD 8.8mn 9M 2015

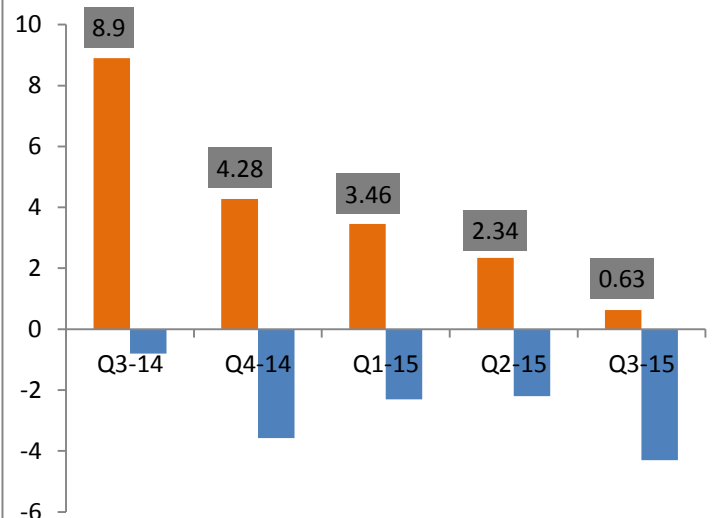
- ▶ Cairo, November 10th 2015 - NAEEM Holding, a prominent investment house in Egypt and the GCC, reported standalone results, 9M 2015 net profit of USD 1.5 mn, Q3 losses affected overall net profit in the 2 previous quarters. Q3 standalone losses were driven by Financial Investments losses, however combined with the previous 2 quarters results, overall 9M net profit stood at USD 1.5 mn
- ▶ Standalone 9M Revenues stood at USD 2.5 mn and were mainly boosted by dividends received from subsidiaries

Standalone Net Profit per Q (USD mn)



- ▶ As for results, NAEEM Holding reported Q3 15 consolidated net loss excluding minority of USD4.3mn which brought overall 9M 2015 Net loss excluding minority to USD 8.8 mn
- ▶ Q3-2015 Consolidated Revenues retreated by 73% and 93% QoQ and YoY, respectively to USD 0.63mn. Adding up to overall 9M Revenues to USD 6.4mn
- ▶ Overall loss in 9M 2015 consolidated results is attributed to a slowdown in Business lines activities, Both NAEEM's Brokerage arms in Egypt and the UAE were negatively affected by the recent slowdown in Egypt and DFM/ADX. Arab Sweeteners Company, NAEEM's latest subsidiary, increased overall expenses as well

Consolidated Revenues/ Net Profit Excluding minority rights per Q (USD mn)

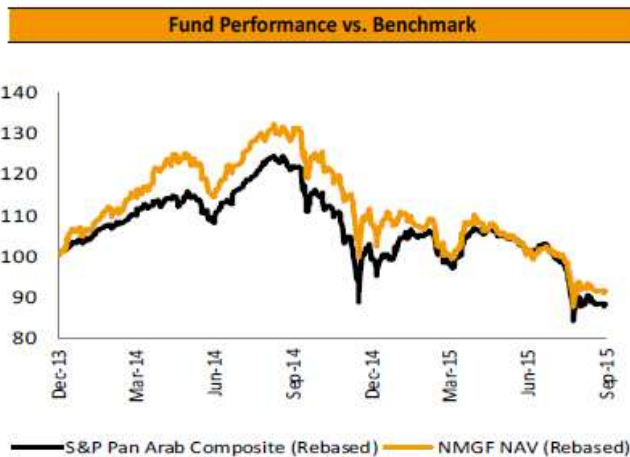




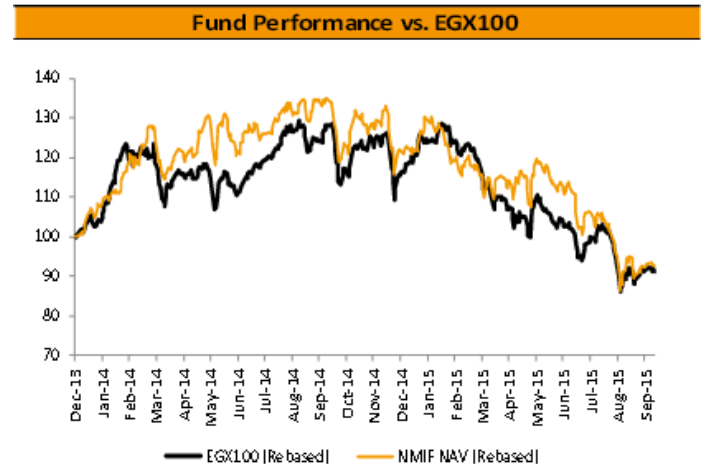
Key operational Highlights

- ▶ **Asset Management** NAEEM Mena Growth Fund NMGF and NAEEM Misr Islamic Fund NMIF values stood at USD 43.02 and EGP 135 respectively as of Q3 2015. Asset Management witnessed restructuring and change in management in Q2 2015. Ahmed Salman is the new managing director for NAEEM Asset Management.

NMIF Performance



NMGF Performance



- ▶ **NAEEM Brokerage** Egypt Market share advanced to 2.38% during Q3 2015 versus 1.9% in previous quarter. Brokerage Management witnessed some changes as well. Both Brokerage CEO and Deputy CEO have resigned, NAEEM is currently restructuring its brokerage business line. As for Brokerage office in UAE, NAEEM Shares and Bonds, market share by end of September 2015 stood at 1.11%.
- ▶ **NAEEM Investment Banking** is currently the buy side advisor for an international brand seeking acquisition in the herbal OTC sector as well as the sell side advisor for a snack producer in Egypt. Earlier this year NAEEM Investment Banking was selected as one of the investment banks participating in Egypt Economic Development Conference, held in Sharm Elsheikh in March 2015. NAEEM Investment Banking was allocated 3 projects with a total of USD 600mil. Projects are Mokkattam Residential & Commercial Complex, Agricultural Wastes & Recycling and Calcium Carbonate manufacturing project.
- ▶ **NAEEM Investment Banking** acted as the sole financial advisor and lead arranger for the Arab Company for Sweeteners, the Company shall establish a wet corn milling plant producing primarily fructose among other products. With a daily grinding capacity of 1,500 tons of yellow corn. The facility's investment cost is c. USD 200 Million over a construction period of 30 months. The facility shall be built over a 137,000 m2 piece of land in 10th of Ramadan. Detailed Press Releases on the project are available on NAEEM Holding Website.
- ▶ On the **Private equity** side, with recent downfall in commodities market, multiple opportunities are currently in the pipeline, mainly in Oil & Gas, Food & Beverage as well as Commercial Real Estate sectors.

SHAREHOLDER INFORMATION

Reuters Code
NAHO.CA

Bloomberg Code
NAHO EY

Last Dividends Distribution
Date 24/6/2013

Number of Outstanding
Shares 283,890,000